

**Florence Chapter SCMGMA  
Annual Needs Survey for 2010**

We hope you are enjoying our monthly programs and find them beneficial. We want to hear from you as we begin to plan the programs for 2010. Your feedback is important and appreciated. Using a scale of 1 to 5, with 5 being the greatest desire, please indicate your preferences for the following program ideas. Feel free to write in any comments you may have at the bottom of the survey. Thank you.

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|--|---|---|---|---|---|
| Personnel or Human Resource issues<br>(Please write the specific topic in comments area below) | 1 | 2 | 3 | 4 | 5 |
| Physician employment agreements/contracts  | 1 | 2 | 3 | 4 | 5 |
| Leadership skills for the Office Manager/Administrator   | 1 | 2 | 3 | 4 | 5 |
| PQRI (Phy Quality Reporting Initiative)/Pay for Performance                                    | 1 | 2 | 3 | 4 | 5 |
| Reading & interpreting financial information   | 1 | 2 | 3 | 4 | 5 |
| Correctly filing & adjudicating patient accounting claims                                      | 1 | 2 | 3 | 4 | 5 |
| Negotiating contracts including managed care contracts   | 1 | 2 | 3 | 4 | 5 |
| Developing successful collection skills  | 1 | 2 | 3 | 4 | 5 |
| Payor issues such as M'caid or M'care plans  | 1 | 2 | 3 | 4 | 5 |
| Electronic Health Record (ROI, selection, etc)   | 1 | 2 | 3 | 4 | 5 |
| E-Prescribing  | 1 | 2 | 3 | 4 | 5 |
| RAC audits   | 1 | 2 | 3 | 4 | 5 |
| ACMPE certification<br>(American College of Medical Practice Executives certification)         | 1 | 2 | 3 | 4 | 5 |
| CEO's of local hospitals   | 1 | 2 | 3 | 4 | 5 |

Other ideas & comments \_\_\_\_\_

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